

COMMUNITY PARTNERS

AdvantageWest
Asheville Buncombe Technical Community College
Asheville Commercial Industrial Realtors Association
Asheville Hub
Asheville Regional Airport Authority
Buncombe County & Buncombe County Schools
Center for Business & Technology Incubation
City of Asheville & City of Asheville Schools
ERC Broadband
ERS – Educational Research Services
Land of Sky Regional Council
Manufacturers Executive Association
Meet the Geeks
Mountain Area JobLink Career Center
Mountain Area Workforce Development Board
North Carolina Dept of Commerce
North Carolina Dept of Labor
North Carolina Employment Security Commission
North Carolina State University Extension Services
Progress Energy
PSNC
University of North Carolina, Asheville
Western Carolina University
WCI – Western North Carolina Industries
Western North Carolina Human Resources Association

SUCCESS STORIES

Since the EDC's inception in 1994, it has assisted new and expanding firms with capital investments totaling **over \$585 million** and the creation of **over 8,500 new jobs** in Buncombe County.



Need confidential advice?

Expansion planning?

Seeking local suppliers?

Experiencing workforce challenges?

Navigating city, county, state government?

Want to volunteer?

Please call today



CONTACT

Clark S. Duncan
Director of Business and Industry Services
Economic Development Coalition for
Asheville-Buncombe County
Asheville Area Chamber of Commerce
cduncan@ashevillechamber.org
828-258-6134 t / 828-251-0926 f

www.EconomicDevelopmentAsheville.com



BUSINESS & INDUSTRY SERVICES

The Economic Development Coalition's Existing Business and Industry Services Program was developed to promote the continued growth and prosperity of Buncombe County Employers.

Through an aggressive schedule of industry visitations, and consultation with a broad array of community partners in economic and workforce development, government, education and industry, the EDC stands ready to assist Buncombe County Employers in meeting the challenges and opportunities in today's global marketplace.

Services of the EDC are free and confidential

PROGRAM OBJECTIVES

- On the individual business level, identify and resolve issues and problems that may impede the company's growth and sustainability
- On a county-wide and regional level, identify and analyze trends, challenges and opportunities facing our employers and mobilize appropriate resources, programs and services in response

PROGRAM TASKS

- Conduct site visits and one-on-one interviews with approximately 120 businesses annually
- Address individual business issues as they are identified. Develop appropriate programs and community partnerships to assist in addressing employer concerns
- Compile broad regional or industry specific trends for ongoing attention and analysis
- Lead teams consisting of industry, education and non-profit allies as well as City, County and State Government to support at-risk-employers

MISSION

"Responsibly leverage the community's unique assets to attract, create and expand business opportunities while improving the well-being of our citizens."



BUSINESS & INDUSTRY SERVICES

The Economic Development Coalition for Asheville-Buncombe County (EDC) is a public-private partnership charged with creating high-paying career opportunities for citizens in our community. Located at the Asheville Area Chamber of Commerce and funded by Buncombe County, the City of Asheville, the Asheville Area Chamber of Commerce as well as private sector contributions through Advantage Asheville, the EDC serves as the one-stop-shop for business leaders who are evaluating the creation, expansion, or relocation of businesses within Asheville-Buncombe County.

Recognizing that the retention and expansion of existing local business and industry is at the heart of successful economic development and job growth, the EDC maintains a robust and proactive Business Retention and Expansion Program.



CONSULTING SERVICES

- Benchmarking & Best Practices
- Business Expansion
- Economic Research
- Finance
- Government & Regulation
- Import / Export Coordination
- Incentives
- Infrastructure
- Lean Manufacturing
- Real Estate Search
- Recruitment & Retention
- Technical & Professional Services
- Transportation
- Training & Development
 - Focused Industrial Training
 - New & Expanding Training
 - Incumbent Workforce Training
- Workforce Development
 - Apprenticeships & Internships
 - Student & Youth Outreach

